

Questions for Realtors



Realtor: _____

What are your thoughts on the area?

How long have you been a local real estate agent?

Can you provide more information on crime statistics?

Do you work full-time or part-time?

How does the school district rank?

Do you have enough time in your schedule to take on another client?

How far away are shopping, dining, entertainment, and medical care?

What's the ratio of buyers to sellers that you represent?

How long does it generally take you to help a buyer find a home?

Can you make a referral to a mortgage broker or mortgage lender?

Do you have references I can contact?

How much experience do you have helping clients buy and sell homes in the local area?

Will I work with you individually, or with a team?

What sets your service apart from other agents?

How does your commission structure work?
